



Corporate Office/Manufacturing
6930 North Fremont Road
Ozark MO 65721

Nevada Sales Office
672 Wells Road
Boulder City NV 89005

Youth Organization Documents

Account Name: _____

Account Setup Checklist & Cover Page

Please complete, sign and return the following:

****Internal Use Only****

- ✓ Fiocchi Terms & Conditions of Sale _____
- ✓ Traffic & Logistics _____
- ✓ Accounts Payable Contact(s) and Authorized Buyers for Account _____
- ✓ Proof of Eligibility for Organization _____
*Tax Exempt Certificate OR copy of Group Name as Shown on Youth Shooting Alliance Directory
OR another Official Document*
- ✓ Initial Order (on Official Order Form) ***Please submit the application with your initial order*** _____

PLEASE RETURN COMPLETED ACCOUNT SETUP DOCUMENTS TO: JACKIE@FIOCCHIUSA.COM

INTERNAL USE ONLY:

PROGRAM CODE: _____ APPROVAL: CNF or CQ PRIMARY TYPE: _____ PITA REVIEW/NOTES: _____
(CIRCLE ONE)

REP GROUP: _____ REP NAME: _____ EXISTING CUSTOMER: Y or N
(CIRCLE ONE)

BILL TO AS400ID: _____ SHIPTO AS400ID: _____

BILL TO SHORTNAME: _____ SHIP TO SHORTNAME: _____

F11 NOTES: _____ NEW CUSTOMER ROSTER: _____ AMBASSADOR/TEAM ROSTER: _____

DATE SCANNED TO OZARK: _____ ENTRY MADE BY: _____

Nevada Sales Office
672 Wells Road
Boulder City, NV 89005
(800) 721-2666 PH (702) 293-3259 FX



Corporate Office and Manufacturing Facility
6930 N. Fremont Road
Ozark, MO 65721
(417) 725-4118 PH (417) 725-1039 FX

Effective January 1, 2019 Program for SCTP/4-H/Scouting/Youth Target Foundation

General Conditions of Sale

- Approved organizations can order any products from the attached price list.
- Prices are subject to change
- Minimum order is 50 cases
- Freight is paid with 50 case order
- All orders require prepayment
- Ammo purchased under this program is intended for use in youth shooting programs only and not for resale outside the group.
- Our SCTP program is limited and policed for fraud.

Advanced Shipment and Prepay Notices

- As products become available, you will receive an e-mailed detail of the product coming and the prepay total from Terri Scherff, Credit Manager. Included in the e-mail will be two options for payment – by Check or by Wire Transfer.
- We will hold orders for 7 days to allow group to submit payment. After 7 days, the order may be cancelled if payment is not received.
- We must have an e-mail address for the person in your organization who will be responsible for the payment.

Mailing Check

Fiocchi of America Inc
6930 N. Fremont Rd
Ozark MO 65721

Wire Transfer Info

If you will paying by wire, this information will be provided by Fax or phone

Account Setup Requirements:

- ✓ Proof of membership in organization. This could be a copy of your Youth Shooting Alliance Directory or a Tax Exempt certificate or other document that will show the group's authenticity.
- ✓ Application for Credit/Personal Guaranty form
- ✓ Contact Information Sheet
- ✓ Traffic and Logistics Sheet
- ✓ Set up Checklist

Submit completed forms to: jackie@fiocchiusa.com
or fax to 702-293-3259

Order Submission:

- ✓ Submit your order on the supplied order form within this packet.
- ✓ **IMPORTANT:** We cannot ship to residential addresses. Please arrange for the shipment to go to a business that is suitable for receiving goods on an 18 Wheel Delivery Vehicle. A loading dock is helpful, but not a requirement
- ✓ **IMPORTANT:** Fiocchi pays freight from our door to the door of your commercial location, however we do NOT pay for lift gate services, inside delivery, redelivery fees, shipment notifications or any charges outside of the normal door to door freight.

Submit orders to: jackie@fiocchiusa.com
or fax to 702-293-3259



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Bill To: _____

Contact Name: _____

Phone Number: _____

Email: _____

Terms and Conditions of Sale

1. **Excise Tax:** Prices include the 11% excise tax on ammunition. All prices, programs, arrangements and agreements are subject to immediate cancellation upon implementation of any addition or change to the current rate.
2. **Prices and Terms:** The prices and terms herein supersede all previously published prices and are subject to change without notice. All orders will be invoiced using prices and terms in effect at time of shipment. Invoices must be paid by the terms listed on the invoice. Orders will be accepted for full case quantities only. Sales representatives are not authorized to adjust or alter terms of sale from those of our published programs.
3. **Acceptance:** All orders are subject to acceptance and approval by the Ozark office of our company. All orders are subject to credit approval before shipment. Orders submitted either in writing or verbally to any Fiocchi representative signifies you accept prices and terms state herein and these prices and terms will supersede any contrary prices and terms on your purchase order or any other documents.
4. **Freight:** Full Freight Allowed on all invoices meeting the minimum requirements and paid within terms. Freight charges will be billed back to all delinquent invoices. Special services (residential delivery, redelivery, shipment notification, lift gate service, COD fees, etc.), and expedited services are the responsibility of the consignee. If Fiocchi sales contract specifies Full Freight Allowed and the invoice is not paid within the terms of sale, actual freight charges will be billed back to the purchaser.
5. **Title and Risk:** Title and risk of loss pass to the distributor at the point of shipment.
6. **Damaged Merchandise/Shortages:** Damaged merchandise must be noted on delivery receipt. Receipt with notations must then be forwarded to Fiocchi of America, Inc., for claim handling. If shipment is found short or damaged, the consignee must notify the office within 24 hours of receipt of goods. **Shortages or damages claimed later will be denied.**
7. **Warehouse Pickups:** Warehouse pickup is allowed with any order. Freight allowances for pickups at our warehouse location are based on the lowest published freight rate to the distributor's warehouse. No freight allowance will be allowed for orders less than the minimum reorder quantity under your qualifying program. Missouri sales tax will be applied to factory pick up purchases without proof of exemption.
8. **Past Due Balances/Credit:** Interest at the rate of 18% per annum (but not more than the maximum rate allowable under applicable state law), will be charged on all past due balances. Upon failure to pay any indebtedness owed to Fiocchi of America, Inc., when due, Fiocchi of America, Inc., may at its option, declare all remaining indebtedness immediately due and payable.
 - **We do not ship customers with a past due balance.** Any past due balances that become more than 90 days past due may be sent to our collection agency or corporate attorneys for collection of funds.
 - If account should become past due by more than 90 days, undersigned agrees to pay all expenses associated with the collection of the debt. Such expenses might include, but are not limited to, attorney and collection agency fees, court costs, & travel expenses for Fiocchi personnel and their agents.
 - Payment history will be a determining factor for continuing credit.
9. **Returned Goods:** We do not accept returned merchandise without the written authority from the Ozark offices of our company. A 15% restocking fee will be made on all returned merchandise. All returns must be freight prepaid.
10. **Laws:** Distributors are independent contractors and are not agents of Fiocchi of America, Inc., for any purpose. Distributors are expected to comply with all applicable laws, regulations and ordinances of the United States, state or local public authorities, particularly with the regards of storage and sale of ammunition.
11. **Contingencies:** All agreements are contingent on strikes, labor troubles, fires, floods, accidents, wars, riots, civil commotion, sabotage, government actions, acts of God or other acts beyond our control.
12. **Missouri State Law:** All sales are subject to the laws of the state of Missouri.
13. **Backorders:** Any items ordered but not in stock will be backordered. Backorders will be shipped as available. If you wish to "add on" to an existing backorder, then the total shipped at one time must reach your reorder minimum. If you wish backorders canceled, please submit cancellation request in writing.
14. **Discounting:** Postmark on the envelope will determine the cash discount allowed.
15. **Special Marking:** For all orders requesting special marking and/or labeling to cases or boxes of product there will be a charge added to the invoice as follows: 5 percent of gross invoice. This is to cover our costs of labor and materials.
16. **Chargeback:** We do not pay unsubstantiated charge backs for items that may be billed back to Fiocchi of America, Inc. Unapproved amounts deducted from invoice payments are considered past due and will result in loss of cash discount and accrual of finance charges and freight charges per Full Freight Allowed Terms of Sale indicate.

The undersigned,

(Name or Company Name (hereon known as "Applicant"))

does hereby personally guarantee to Fiocchi of America, Inc., (hereon known as "Company"), the prompt payment of all liabilities, obligations and accounts of the Applicant, including without limitation, principal, interest and charges. This is to be a continuing guarantee and not subject to expiration.

In addition, the undersigned agree to pay all reasonable costs of collection of any account or obligation of the Applicant to the Company and for the enforcement of this personal guarantee, including the payment of reasonable attorney fees and court costs.

The Applicant and the undersigned hereby consent to venue and jurisdiction for the enforcement of this Personal Guaranty in the state or federal court in Greene County, Missouri. We further acknowledge & authorize personal and/or business credit reports may be obtained as Fiocchi of America, Inc., deems necessary

I acknowledge that Fiocchi may at any time amend or supplement the provisions of the *Terms and Conditions of Sale* and we further agree to be bound by all such amendments or supplements. We understand and agree to the above Terms and Conditions of Sale.

Signature

Date

Printed Name



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672 Wells Road
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TRAFFIC AND LOGISTIC INFORMATION FOR: _____

Bill to Customer Name

Truck Shipments must deliver to a commercial address

Please supply the following SHIPPING CONTACT information for the Bill of Lading:

Shipping Location Name: _____

Shipping Address: _____

Shipping Address2: _____

City / State / Zip: _____

Contact Name: _____ Contact Phone: _____

If the location to which you are shipping is not open Monday – Friday, 8am to 5pm, please complete the following:
DAYS / HOURS THAT YOUR BUSINESS RECEIVES SHIPMENTS:

Monday: _____ am to _____ pm Tuesday: _____ am to _____ pm Wednesday: _____ am to _____ pm

Thursday: _____ am to _____ pm Friday: _____ am to _____ pm

DO YOU REQUIRE A LIFTGATE? Y N DO YOU REQUIRE INSIDE DELIVERY? Y N

Email Shipment Notification:

To receive an email Bill of Lading for your shipment enter up to 2 email addresses:

Email BOL to: _____

Email BOL to: _____

Traffic and Logistics Acknowledgement:

1. If the carrier attempts but is not able to complete the delivery, your company will be liable for any fees associated with the redelivery.
2. Unless noted on the order, Fiocchi assumes that we are shipping to a business location that has normal business hours.
3. Special delivery instructions must be listed on each order submitted if delivery cannot be accepted Monday thru Friday, 8am to 5pm.
4. Fiocchi will make every attempt to provide bill of lading as requested, we will be held harmless should those attempts fail.

Signature of Bill to Customer

Date



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PREPAY/BILLING NOTIFICATION & AUTHORIZED BUYERS FOR: _____
Shooter Name

PREPAY/ BILLING NOTIFICATION

Contact Name: _____ Contact Phone: _____

Contact Email: _____ Contact Fax: _____

AUTHORIZED BUYERS

Contact Name: _____ Contact Phone: _____

Contact Email: _____ Contact Fax: _____

Contact Name: _____ Contact Phone: _____

Contact Email: _____ Contact Fax: _____



FAX orders to: (702) 293-3259
 EMAIL order to: order@fiocchiusa.com

BILL TO	

Phone	
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Fax	
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Buyer	
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Rep	
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Ship Date	
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SHIP TO	

Phone	
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Fax	
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E-mail	
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P O No		Days open for Delivery	
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Ship Via		Delivery Hours	
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Line #	STOCK NUMBER	QUANTITY	UNIT CS/BX	UNIT PRICE	EXTENSION
1					\$ -
2					\$ -
3					\$ -
4					\$ -
5					\$ -
6					\$ -
7					\$ -
8					\$ -
9					\$ -
10					\$ -
11					\$ -
12					\$ -
13					\$ -
14					\$ -
15					\$ -